ROMANCES OF THE BUSINESS WORLD REAL THE TRIPLE CRO,5,5 BY RICHARD SPILLANE. Mr. Benjamin Flodden always referred to himself as a promoter. He was sleek, well dressed and comfortably rich. Like all clever men he specialized. His speciality was in the establishing restaurants. In a city like New York this is a far larger business than most persons appropriate. New York this is a far larger business than most persons appreciate. There are thousands of restaurants and there are hundreds of persons seeking good locations or ready to purchase an establishment that has a purchase an establishment that has a life trade. purchase an establishment that has a profitable trade.
Earlier in life Mr. Flodden had made a speciality of saloons. He would open a liquor store, develop a large trade and then sell out. There always are men eager to go into the liquor business. The men who bought saloons from Mr. Flodden rarely prospered. Somehow the trade dropped off amazingly immediately after he sold out. Some of the men who purchased saloons from bim declared they had been swindled. They had reason to believe he misrepresented the facts to them and that receipts were inflated to impress the buyer. Mr. Flodden indignantly denied these stories, and declared that the large custom that suddenly developed while he was dickering with a purchaser was due entirely to his wide acquaintance and his popularity.

The brewers, however, took the same tions was excellent, but he delighted in change. He never was happy un-









